





Bloomington-Normal Small Business Saturday **Promotion Booklet**

November 30th, 2019



HOW TO ENTER

- 1. Like the SBDC & Chamber on Facebook
- 2. Take a selfie at a participating location
- 3. Post that selfie to either/both the Chamber & the SBDC's Facebook page, tagging where you are. Each post counts as an entry! You can also direct message your selfie to the Chamber & SBDC on in Instagram
- 4. Rinse & repeat for multiple entries for your chance to win \$1,000!









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Above & Beyond Cleaning Solutions

\$150 Residential Deep Cleaning (includes carpet cleaning).

P.O Box 6361 Residential & Commercial cleaning company.

7am - 7pm

above-beyond-cleaning-solutions-cleaning-service.business.site/

Apricot Lane

Apricot Lane Boutique

\$20 off of a purchase of \$80 or more and \$10 off of a \$50 purchase.

200 W. North St.

Trendy womenswear chain featuring modern takes on

casual wear & dressy fashions,

10am - 7pm

plus accessories.

peoria.shopalb.com





Ashlee Sang Consulting LLC

Visit their website for their Small Business Saturday promotion!

N/A

I work with small business owners and nonprofit leaders to develop and share messages

All Day!

that matter. Together, we create organizational growth through strategic communications and copywriting.

www.ashleesang.com





Visit their website for their Small Business Saturday promotion!

103 N. Robinson St.

We produce all BEER NUTS products at our 100,000

square-foot facility in

10am - 5pm Bloomington. Visit our

Company Store to find snacks, gifts, and merchandise that are

sure to bring a smile.

BEERNUTS.com







Bloomington Spice Works

An authentic Japanese garapon lottery wheel will be in the shop for the day and for every \$20 spent on your paid sales receipt you get one spin! Prizes will vary from a fun Japanese snack or soda, gift cards, and even gift boxes full of Bloomington Spice Works products!

St., Unit C 10am - 7pm

507 N. Center A merchant of fine herbs, spices, salts, and more located in Downtown Bloomington. We toast, grind, and blend spices in house to provide the freshest products in the area!

www.bloomingtonspiceworks.com





Bobzbay

10% off everything in the store.

419 N Main St.

Used books, movies, music, and video games.

9am - 4pm

www.bobzbay.com



Body of Bloomington

New Cutomers \$99 for 1 month of unlimited classes (normally \$150)!

115 Krispy Kreme Dr., #3 8am - 1pm

Boutique fitness studio with small size classes in hot yoga, barre, pilates, pole fitness and suspension classes taught by certified fitness instructors.

bodyofbloomington.com



BraiZe

Visit their website for their Small Business Saturday promotion!

1413 Leslie Dr.

Restaurant/Bar delivery-the tastiest culinary inspired sandwiches in town!

11am - 11pm

braizefood.com







Campustown

Buy 2 Get 1 Free ISU Tees. \$16.99 ISU Crewneck Sweatshirts. Many more instore specials.

121 W North St. 8am - 7pm

Illinois State University Apparel & Merchandise. Custom

Clothing.



Carepaks Health Services Inc.

15% off any item price over \$29.

209 Susan Dr.

We sell medical equipment and supplies and also provide home

9am - 1pm care services.

carepakshs.com





Cloth + Pallet

Free holiday decor with a \$50 or more purchase.

316 W. Main St.

Retail boutique offering unique gifts for all occasions. Home decor, custom farmhouse style

12pm - 4pm

signs, baby, bridal, jewelry,

candles, coffee.

clothandpallet.com



Common Ground Grocery

Visit their website for their Small Business Saturday promotion!

516 N Main St.

Full grocery store with a focus on reducing waste, organic food, local food and earth

8am - 6pm

friendly products. Bulk food: organic coffees, teas, spices, and more! Local honey, meat, eggs, milk, cheese, produce. Also cater to gluten free and

vegan diets.

www.commongroundgrocery.com





Common Grounds Cafe & Pie Shop

Coffee Specials.

102 W Gridley St. Coffee and Pie Shop.

6am - 2pm

GridleyCommonGrounds.com



Core 3

Visit their website for their Small Business Saturday promotion!

1716 R.T. Dunn Drive, Suite 4 Core 3 offers third party property management, maintenance, landscaping, construction and brokerage

9am - 1pm

services in Central Illinois.

www.core3pm.com





Crossroads Handcrafts of the World

15% off any one item.

428 N Main Crossroads is a non-profit, St. volunteer-run retailer

providing a variety of

10am - 6pm handmade products supporting

marginalized artisans and farmers across the globe.

https://www.crossroadshandcrafts.com/

Developing Melodies Music Therapy Center

Tiny Melodies: An Early Childhood Inclusive Music Experience packages will be on sale, only available on Small Business Saturday.

Crafts, Caroling and Cocoa will be available from 10am-12pm with pop-up tiny melodies music shops.

While visiting us, meander down the hall to Pinstripes and Polkadots for discounts on some of your favorite parenting must-haves!

211 S Prospect Rd. Suite 9 A Music Therapy Center Offering opportunities for growth, learning, engagement

and skill acquisition through

TBD music.

www.DevelopingMelodies.com







10% off your enire purchase.

1220

10am - 7pm

Donny B's Gourmet Popcorn Towanda Ave. makes the World's best gourmet popcorn. We only use real ingredients with no additives or preservatives. In addition, we offer nostalgic and bulk candy, specialized gift boxes, popcorn tins, ice cream and cotton candy.

www.donnybpopcorn.com



Downtown Bloomington Assn./ City of Bloomington

Visit their website to see all of the events for **Downtown Bloomington!**

115 E. Washington Ave., Suite 302

We work with property owners, private citizens, community and business leaders, city and government representatives, and civic organizations to promote the revitalization and growth of Historic Downtown Bloomington.

http://downtownbloomington.org/



Dreams 2 Create Dreams 2 Create Art House **Art House**

Visit their website for their Small Business Saturday promotion!

903 S Allin Fine Art Studio & Gallery

offering Unique Fine Art & Fine

Craft items from local visiting

artists & artisans. 2pm - 6pm

www.dreams2create.com



Fabulous Affairs

Visit their website for their Small Business Saturday promotion!

110 E Beaufort St. Specialty Gift Boutique

10am - 5pm

fabulousaffairs.com





Fleet Feet Bloomington

We will have sales on shoes and other gear all weekend long.

105 Krispy Kreme Drive #5

10am - 6pm

At Fleet Feet we are committed to helping you conquer your goals with personalized solutions, inspiration, and knowledge. We are here to help you find the perfect fitting running shoes, sports bras,

socks, insoles, and gear to do

what you love.

www.fleetfeetbloomington.com





Fox & Hounds Salon and Spa

Every person who checks in on our FB page or shares an IG tagging us in their selfie will get a \$5 Sweet Treat (saving coupon). We are also offering 20% off all retail for guests for the entire day. This discount can not be combined with other retail savings offers.

200 W Monroe St. Hair Salon and Day Spa

8am - 4pm

www.fox-n-hounds.com





Forget Me Not Flowers

50% off Select Artificial Christmas Trees 20% off Artificial Arrangements, Swags and Wreaths.

> Cash and Carry or Local Delivery only. Does not apply to Custom Orders

1208 Towanda Ave

8:30 am - 4:30

pm

Forget Me Not Flowers has been proudly serving the Bloomington - Normal area since 1979. We are family owned and operated. We are committed to offering only the finest floral arrangements and gifts, backed by service that is

friendly and prompt.

forgetmenotbloomington.com





Gill Street Sports Bar & Restaurant

Visit their website for their Small Business Saturday promotion!

3002 Gill St., Suite B

8am - 2am

We are a locally owned Sports Bar and Restaurant offering breakfast, lunch and dinner seven days a week. We have two huge outdoor patios and sand volleyball leagues five nights a week. We can accommodate all size parties

inside or outside.

www.wilsonscycle.com







Visit their website for their Small Business Saturday promotion!

921 E Washington St. We are a cooperatively owned grocery store operating in Bloomington IL. Eat well, Do good.

8am - 8pm

www.greentopgrocery.com

MEMBER



Habitat for Humanity ReStore

Visit their website for their Small Business Saturday promotion!

1402 W Washington St. The ReStore is a non-profit home improvement store and donation center that sells new and gently used furniture, appliances,

9am - 6pm

used furniture, appliances, cabinets, building materials, & homewares at deeply discounted prices. All proceeds benefit Habitat for Humanity.

bnrestore.org





Heather's Parlor

Visit their website for their Small Business Saturday promotion!

1234 E Empire A full sevice salon Specializing in womans color and extension services . Featured on Nbc

9am - 7pm

news, front page of Pantagraph and ISU Peoples Choice SMALL business winner 2018.

hbh-attheparlor.business.site



HealthMarkets Insurance Agent Pamela S. Deaton

Join us for an office open house, with snacks and refreshments. Meet our amazing team. Plus, awesome give-a-ways and grab bags full of free, local goodies.

405 W. Front St., Suite A OhmFit Activewear is a boutique that offers quality active and travel apparel that

10 am - 2 pm

will inspire you to live your best

life.

healthmarkets.com/pamelasdeaton







Herb Eaton Studio Gallery

10% discount on Herb Eaton prints.

411 N Center Eaton Gallery exhibits & sells

H Eaton paintings, sculpture, drawings, prints & cards with local midwest flavor. We create

10-3pm local midwest flavor. We create value in ART in our community by exhibiting & selling new-and rotated work & hosting cultural events & salon discussions.

eatonstudiogallery.com



Individualized Repair

\$70 Tune Ups on Residential Snow Blowers and Push Mowers Special.

607 Hannah Full service tool and small engine repair at a fair price!

9am to 1pm

individualizedrepair.com



St.

JMC Photo & Digital Services

16x16 - 16x20 - 16x24 Canvas Prints at \$64.00 each (Reg. pricing is 79.95 -94.95) Metal and Wood Ornaments at \$10.00 each (Reg pricing is 15.95).

10 Westport

Ct

We inspire our customers to creatively use photos, imagery and video in their home through knowledge and creativity. We provide lots of

9:00 - 3:00

creativity. We provide lots of ways to showcase your digital images or reproduce old images

<u>jmcpds.com</u>





Keg Grove Brewing Company

We will give a \$10 gift card when anyone spends \$50 or more on Keg Grove Merchandise.

712 E Empire Brewery and Taproom St

11-11

keggrovebrewing.com







LaMonica Wellness

Wiomed Weimess

Receive \$10 in Spa Bucks for every \$50 gift certificate purchased.

2103 E Washington St. Building Wellness services including massage, foot reflexology, CBD

9am - 12pm

lamonicawellness.com



Lavender & Lili

Visit their website for their Small Business Saturday promotion!

217 W Main St. Lexington, Loved & Latest women's fashion and home decor. #findyourbeautiful

10-4

Lavenderandlili.com



Main Gallery 404

Visit their website for their Small Business Saturday promotion!

404 N. Main Street Art gallery featuring 38 local artists and makers. We have something for everyone.

10 am-5 pm

maingallery404@weebly.com



MaKenzie Costley | Diet Freedom & Lifestyle

10% off Body Balance Revolution, an 8 week group coaching course to stop dieting, gain confidence, and re-discover your true self.

Contact MaKenzie for more information.

409 E. Washington St.

Online - 24/7

Tired of dieting? MaKenzie offers a diet free approach with absolutely ZERO calorie counting, tracking, or restriction. She works with you to create a lifestyle that works for you so you can finally achieve the results you desire AND live your life.

makenziecostley.com





50% off your creative session fee and a free 8x10 matted or mounted print (value from \$100 to \$175 in savings).

PO Box 96, Towanda IL MegaPixels Photography is a photography business specializing in providing professional portrait products such as wall art, albums,

4 pm - 7 pm

products such as wall art, albums, collages, and prints for high school seniors, couples, and family portrait photography.

getmegapixels.com



Meltdown Creative Works Inc.

Gigantic sales on everything in the store and on all services. We will also be hosting a SBS Screen Printing Party to raise money for Charity along with Keg Grove Brewing Company. Follow us on social media for more.

409 E. Washington St. Screen Printing, Signage, Graphic Design, Promo Products, Retail Apparel and Merchandise.

10am-2pm & 7pm - 11pm

meltdowncreative.com



Merle Norman Cosmetics

You get to spin the Wheel of Merle to determine your discount, ranging from \$5-\$10 & 10%-30% off.

120 Krispy Kreme Dr #1 Cosmetic Store and Spa

10-5

merlenormanstudio.com/mn-6374





Mission Mart Mission Mart

Spend \$10 or more in store and get a free gift with purchase.

301 East Oakland Avenue

8am - 6pm

We are your locally based thrift store. All of our net proceeds support programs and services at Home Sweet Home Ministries. You can find great deals on clothing, shoes, and decor all while helping give back to those in need in our community.

missionmart.org





Save 1 dollar on local drafts or recieve half off a bottle of wine with the purchase of two entrees.

517 N Main 9am to 1am Nightshop is a live music venue and community pub space where creatives gather and organize over locally sourced food, service, and music. We offer over 27 craft beers on tap and an inclusive menu with options to appeal to every lifestyle.

nightshop517.com





Nilla's Tub DIY Dog Wash & Health Food Store

Visit their website for their Small Business Saturday promotion!

211 Landmark Dr. Ste. B-1

10:00 - 5:00

We have everything you need to make washing your dog fun and easy and also specialize in nutrition for dogs and cats. Come see us for the highest quality food, treats, & supplements for your pet's optimal health.

NillasTub.com



Normal Gadgets

Get a free tempered glass screen protector with any iPhone repair!

802 S. Eldorado Ave., Suite 3A

10am to 3pm

Husband and wife team, April and Steve Fritzen, owner/ operators since 2002. We have three cafe locations, wholesale coffee roasting operation and a made from scratch in-house bakery. Dedicated to a mindful approach craft coffee.

NormalGadgets.com





Nybakke Vacuum Shop Inc

Visit their website for their Small Business Saturday promotion!

814 IAA Dr

9am to 5pm

"Since 1932 our family has excelled in customer service. Making our customers happy. Nybakke experts know the best vacuums for you. Challenge us with your cleaning needs. Thank you for shopping with us and thanks for supporting local small business"

nybakke.com







Visit their website for their Small Business Saturday promotion!

102 W North OhmFit Activewear is a

St. boutique that offers fitness,

travel apparel and accessories

10-6 that inspires women to live

their best lives.

Ohmfitactivewear.com



Once Upon A Child

Visit their website for their Small Business Saturday promotion!

105 Krispy Kreme Dr

Children's retail resale business. We buy and sell

gently used children's apparel,

10am-8pm shoes, toys, books and

equipment.

OnceUponAChildBloomington-IL.com





Our Favorite Things Boutique

10% off signs.

1531 Fort 4B and 4C Normal, IL

We have parties to make your Jesse Rd Suite own projects. We also sell signs, windows, pillows, jewelry, clothing, candles and more.

10-4



Overton Renovation Solutions

Visit their website for their Small Business Saturday promotion!

PO Box 5033, Bloomington **Residential and Commercial** renovations

8-8

OvertonRenovations.com







Phoenix Rising Permanent Cosmetics

Any consultation appointment completed ON 11/30/19 gets \$150 off a subsequent service of \$300 or more. Offer cannot be combined with any other coupon/certificate, discount or special. DON'T WAIT, BOOK NOW!

626 N Main St, Bloomington

11am - 8pm

"Our mission is to enhance beauty using modern techniques of microblading and micropigmentation. Call / text or visit our website for more information about our services and to book an initial consultation appointment. We

look forward to serving you!"

phoenixrisingpermcosmetics.com



Pinstripes and Polkadots

Visit their website for their Small Business Saturday promotion!

211 S. Prospect Rd.

10 am - 12 pm

Pinstripes and Polkadots has been Central Illinois' exclusive natural parenting shop

specializing in cloth diapering, babywearing, and natural products for Mama and Baby

since 2002.

pinstripesandpolkadots.com





PlayNormal Esports

Play all day for \$20!

802 S. Eldorado Ave., Suite 3A, 12:00pm to 11:00pm PlayNormalEsports is the premier arena to play the latest e-games such as Call of Duty, Fortnite, Smash Brothers. We have over 100 games to be played on our 30 PCs, Xboxes, PS4s and Switches. Play for fun or participate in our tourneys.

playnormalesports.com



Red Raccoon Games

Visit their website for their Small Business Saturday promotion!

309 N Main St. Red Raccoon Games is Central Illinois' largest & best game store, with over 1500 games in stock at any time!

10:00 - 10:00

RedRaccoonGames.com







SmartVet

Buy any bag of Fromm pet food, get a free bag of Fromm treats free.

1537 Fort Jesse Road **Veterinary Service**

8am - 12pm

thesmartvet.com





Visit their website for their Small Business Saturday promotion!

124 W. North St.

Specializing in fine jewelry and in house repair since 1978,

9am - 5pm

Solid Gold is here for all your jewelry needs! Featuring selections from dozens of designers, one of a kind pieces, and fine jewelry staples, you're sure to find the perfect gift!

solidgoldjewelers.net



Specs Around Town

Save 30% 9am until 11am. Save 35% 11am until 2pm. Save 20% from 2pm until 4pm.

114 E. Beaufort St.

9-4

Central illinois' most Unique optical shop since 1998. Featuring independent eyewear collections from around the world and the latest technology in prescription lenses. Our opticians offer personal service to help you find your perfect look!

specsaroundtown.com





The Decorators' Grocery

We will be offering specials on products throughout the day and having a drawing for a free cookie decorating class, no purchase necessary.

1010 N Linden

Retail cake, candy, and cookie supply store

10-4







Two 60 minute massages for \$100. Must be purchased in store. Cannot be used towards couples massages.

418 N Main

Therapeutic massage with a speciality in treating people living with cancer.

9 - 3

themassagespot.net





The Olive Bin

Visit their website for their Small Business Saturday promotion!

1520 E College Ave Suite H

10-5

The Olive Bin sells flavored olive oils and balsamic vinegar. Each customer is offered a tasting tour with bread cubes to taste the olive oils, ice cream to taste the balsamic vinegar, & a blood orange brownie bite.

TheOliveBin.com





The Stashe Inc.

\$5.00 off for new clients.

514 N Main

Salon and Barber shop geared towards men but for ladies

8am-2pm

also. We offer haircuts, shaving, pedicures, manicures and

waxing services.

TheStashe.com



The Yarn Garden

Mystery discounts! Pick a card - get 10%, 15%, 20%, 25%, 30% off entire purchase there will be a few 50% off cards, too!

318 N Main Street

Full service yarn shop - Yarns and supplies for knitting,

10 am - 5 pm

crocheting, spinning, and

weaving.

The Yarn Garden Bloomington.com







Timothy Kent Gallery & Framing

Free Robert Shaw Photography 2020 America's Natural Heritage Calendar with custom framing orders placed on November 30th, 2019 only.

214 W Jefferson St Custom picture framing & gallery art sales

10am - 2pm

timothykentgallery.com



TypedIt LLC.

50% off first month of services or 1 free book edit, cover design, and formatting for authors.

Online

Online content creation and small press publishing

typedit.net



Upper Limits

\$35 off wacky walls 5-punch pass. \$25 off 4 week climbing course. Up to \$150 off birthday party packages. \$36 off climbing and rentals for 2 (day of). 30% off black diamond and evolve products.

1304 W.

Indoor rock climbing gym that Washington St. features bouldering, top rope

and lead climbing. Climbing is for all ages and skill levels. We

10:00am-8:00pm have the larges pro-shop in

central IL.

upperlimits.com/bloomington





Uptown Gifts and **Accessories**

tbd

114 W North St

We are a unique boutique with a variety of merchandise for all ages and occasions. We carry

10am to 7 pm Vera Bradley, Alex and Ani,

Brighton, Kendra Scott, Mud Pie and much more. Come see us for your perfect birthday,

wedding or baby gift.





Vintage & Handmade Market and DIY Studio

Visit their website for their Small Business Saturday promotion!

109 W Monroe Vintage, handmade, repurposed items and DIY Workshop Studio

9:00am-4:00pm

VintageandHandmadeMarket.com



Vitesse Cycle

Visit their website for their Small Business Saturday promotion!

206 S Linden St, Normal Local cycling shop fit for all cycling needs and more. From all styles of bikes to all styles of cycling clothing, we've got what

10am-5pm

vitessecycle.com

any cyclist needs.





Vixen Virgin Bundles

Visit their website for their Small Business Saturday promotion!

Online

At Vixen Virgin we believe that confidence is key. Our extensions come from a single donor and every stand is aligned to avoid tangling and shedding. We pour passion into the hair that we ship and stand behind. Best bundles, best prices.

vixenvirginbundles.com



Von Champs Boutique

Visit their website for their Small Business Saturday promotion!

402 N. Main Street Bloomington We are a gift shop in

Downtown Bloomington that includes many local artisans and products. Our shop has kitchenwares, candles, jewelry,

9-5pm kitchenwares, cand clothing and more.

vonchampsboutique.wixsite.com





Vrooman Mansion Bed and Breakfast

Visit their website for their Small Business Saturday promotion!

701 E Taylor St

Vrooman Mansion is an Historic Bed and Breakfast and Event Venue. We have 7 Guest

9 am - 7 pm

Suites and can accommodate up to 22 overnight. We can private and public events for up to 100 people: private dinners, business meetings, bridal showers and weddings.

vroomanmansion.com





Waiting Room Records

Visit their website for their Small Business Saturday promotion!

113 W North St

Since 2004, Waiting Room Records has been the leading independent record store in Bloomington-Normal, Illinois, bringing in new and used vinyl

10-7pm

waitingroomrecords.com

and CDs each week.



Whimsy

Small Business Saturday is 20% off one item and 20 % off Christmas decor.

112 E Beaufort St Our desire has always been to offer unexpected and fancy finds for your closet and

home. Browse our one of a kind accessories and unique

9 am - 7 pm

boutique clothing. Discover our vintage inspired home

collections.

whimsydecor.com



Wilson Cycle Sales & Service

Everything is on sale. 2019 bikes are deeply discounted and accessories are on sale up to 50% off.

426 N Main St Wilson Cycle Is a full service bike shop serving McLean county for 50 years.

9-3

WilsonsCycle.com

THE HISTORY OF SMALL BUSINESS SATURDAY

"It's 2010, and small businesses are hurting from an economy in recession. In an effort to support local shops that make our communities strong, American Express launches Small Business Saturday® on the Saturday after Thanksgiving — to encourage people to Shop Small and bring more holiday shopping to small businesses. One year later, the Shop Small Movement gains momentum, as local officials

across the nation take notice and promote Small Business Saturday. In 2011, the Senate unanimously passes a resolution in support of the day. By 2012, officials in all 50 states participate. It even gets a shoutout from the President of the United States.

In 2013, more than 1,450 individuals and organizations sign up as Neighborhood Champions to rally their communities with events and activities on Small Business Saturday — and that

number continues to grow. By 2017, there were more than 7,200 Neighborhood Champions across all 50 states. They're not alone. Beginning in 2011, business associations, nonprofit trade groups, municipalities and public officials started to unite, forming a Small Business Saturday Coalition, encouraging everyone to Shop Small. And nearly 100 corporations lend their official support to the movement.

As shopping small catches on in communities everywhere, Small Business Saturday goes from a cause to a day of community celebration. 90% of consumers surveyed said Small Business Saturday has had a positive impact on their community."

- Excerpt from American Express' Shop Small website. Visit https://www.americanexpress.com/us/small-business/shop-small/ for more information

PARTNER ORGANIZATIONS



Catherine Dunlap 309-434-2293 cdunlap@cityblm.org



Bevin Choban 309-829-1200 info@westbloomington.org



Wendy Olson 309-829-1187 wendy@mcleancochamber.org



Rachelle Leuty 309-454-9595 rleuty@normal.org

Thank you for making #BuyBNandBeyond possible!



The Illinois Small Business Development Center of McLean County at Illinois Wesleyan University provides NO-COST tools, resources, and confidential advice to entrepreneurs and small businesses across McLean County.

Do you have an idea and would like to start a new business? Would you like to grow your existing business through different marketing strategies? Or do you need assistance understanding your financials? The SBDC is committed to providing professional consultation as you start your business, or grow your existing business with expert advice, workshops and local resources!

Since opening in March 2017, the SBDC has provided guidance to over 260 new and existing business owners in topics including:

- Business planning
- Guidance on business financing
- Financial Analysis
- Market research and marketing plans
- Government Contracting

- Human Resources
- Developing new markets
- Working with local government
- Import/export resources
- Upgrading your technology tools

Visit our website at <u>www.mcleancosbdc.org</u> to view success stories, request an appointment with an advisor, or sign up for one of our upcoming events!

We look forward to working with you!

(309) 556-3171 | sbdc@iwu.edu













Our SBDC is funded in part through a cooperative agreement with the Illinois Department of Commerce and Economic Opportunity, the U.S. Small Business Administration, Illinois Wesleyan University, the B-N Economic Development Council, the Town of Normal, and the City of Bloomington.

